



**JIM WILSON**  
Partner

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Jim Wilson is a founding partner at Vantage Law Group, PLLC. Prior to starting Vantage, Jim was an attorney at Stinson Leonard Street (formerly Leonard Street & Deinard) in the Real Estate practice group. Jim regularly counsels owners, developers, landlords, tenants, and lenders in their acquisitions, sales, leasing, financing, and development of commercial real estate. He enjoys assisting clients with their real estate transactions, and prides himself on providing responsive, thoughtful resolutions to keep negotiations moving toward agreement. Clients appreciate Jim's straight-forward approach to achieving the client's goals.

Jim founded Vantage to provide clients with sustainable legal services at or above the standards of the big-firm. But unlike a big-firm, Vantage has reduced overhead, eliminated "team turnover," and we do not measure attorney performance by billable hours. We measure performance by client satisfaction. Our big-firm experience and boutique platform allows us to give our clients the sophistication and focus they deserve at a price that fits in their budget.

#### REPRESENTATIVE EXPERIENCE

- Represents publicly-traded restaurant chain in its nation-wide expansion campaign, including lease, SNDA and operating agreement negotiations for shopping centers across the country.
- Represents publicly-traded national homebuilder in all stages of its acquisition and development of property in Minnesota, including HOA documentation.
- Represents publicly-traded national Fortune 100 retailer in its leasing and development activities across the country.
- Represents a regional-based clothing retailer in its Twin Cities area acquisitions and leasing activities.
- Represents national and state banks in commercial loan transactions.
- Represents local developer in purchasing and financing senior housing developments, including joint venture agreements.
- Represents developer in joint development agreements and leasing activities for solar gardens in Minnesota.
- Represented national sporting good retailer in the acquisition, development and leasing of stores across the nation, including preparation of complex shopping center operating agreements.
- Represented national retailer in the leasing and development of multiple 1,000,000+ square foot distribution centers at locations across the nation.
- Advised international salon on its US leasing activity.

#### OF NOTE

- Minnesota State Bar Association (MSBA) Board-Certified Real Property Law Specialist.
- Selected for inclusion as a 2020 Minnesota Rising Star, published by Super Lawyers.

#### PROFESSIONAL AND CIVIC ACTIVITIES

- Minnesota State Bar Association
- Hennepin County Bar Association
- Minnesota Shopping Center Association (MSCA)
- International Council of Shopping Centers (ICSC)

#### PRACTICE AREAS

- Commercial Real Estate
- Retail and Office Leasing
- Land Assemblage and Due Diligence
- Office, Retail and Industrial Development
- Purchases and Sales
- CREM Lending

#### EDUCATION

- William Mitchell College of Law, J.D., *magna cum laude*
- University of Wisconsin-Madison, B.S.

#### ADMISSIONS

- Minnesota