



JERRY PERRON

Partner

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VANTAGE

LAW GROUP

Jerry Perron is a founding partner of Vantage Law Group, PLLC. Prior to starting Vantage, Jerry was a partner in the real estate practice group of Leonard, Street and Deinard, where he practiced for 15 years. He enjoys helping clients solve problems and achieve objectives in the commercial real estate industry. Our clients appreciate that he is a practical, results-oriented negotiator committed to their success. He can be counted on to bring a common sense approach and solid work ethic to any transaction.

Jerry founded Vantage to provide innovative legal advice and services to the real estate and business community – with the fundamental belief that relationships mean everything. For Vantage, building sustainable relationships means the client and attorneys work in a highly collaborative team environment. Our approach allows us to spend more time getting to know each client and its business without busting the client's budget. Jerry is passionate about partnering with clients to facilitate successful outcomes, highlighting responsiveness and flexibility.

REPRESENTATIVE EXPERIENCE

- Counsels developers in every phase of real estate development, including acquisition, due diligence, entitlements, risk assessment, leasing, and disposition.
- Represents national home builders in all stages of acquisition and development in the Twin Cities' metropolitan area.
- Represents landlords and tenants in retail and office leasing transactions.
- Represents locally headquartered restaurant chain in aggressive nation-wide expansion campaign, including over 170 retail leases in large and small shopping centers across the country.
- Regularly provides counsel on complex shopping center operating and easement agreements.
- Represents local developers in joint development agreements and leasing activities.
- Represents multi-family housing developers in all stages of acquisition and development.
- Represents national and state banks in real estate and commercial loan transactions.

OF NOTE

- Minnesota State Bar Association (MSBA) Board-Certified Real Property Law Specialist.
- Selected in multiple years for inclusion as a *Super Lawyers®* - Rising Star.
- Named among *The Best Lawyers in America®* in the area of real estate law: 2013-2018.

PROFESSIONAL AND CIVIC ACTIVITIES

- Minnesota State Bar Association
- Hennepin County Bar Association
- Minnesota Shopping Center Association (MSCA)
- International Council of Shopping Centers (ICSC)
- National Association of Industrial and Office Properties (NAIOP)

PRACTICE AREAS

- Commercial Real Estate
- Retail and Office Leasing
- Land Assemblage and Due Diligence
- Office, Retail and Industrial Development
- Purchases and Sales
- CREM Lending

EDUCATION

- University of Minnesota Law School, J.D., *magna cum laude*, 1996
 - *University of Minnesota Law Review*, 1994-1996
- Butler University, B.A., *summa cum laude*, 1993
 - Butler Top 10 Student

RECOGNITIONS

- MSBA Board Certified Real Property Law Specialist
- 2014-2019 Best Lawyers in America®
- Rising Star® by Minnesota Law and Politics

ADMISSIONS

- Minnesota